



Ownership and structure

Public Market	TSX.V
Symbol	NTQ
Capitalization	32,236,815
Management Ownership Percentage	72.6%

Leadership

Gerhard Mynhardt	Chief Executive Officer - USA
Riaz Sumar	Chief Financial Officer - Canada
Larry Youell	Non-executive director - Canada
Dan Horner	Non-executive director - Canada
Leroy Wolbaum	Non-executive director - Canada

History

NovaTeqni is based on more than 25 years of experience in developing and supplying world class, successful technology based products. Major OEM customers who over time marketed products built by NovaTeqni under their own brand with their own model numbers, include IBM, ICL (now ICL Fujitsu), Lucent, Metrologic (now Honeywell Metrologic) and NEC. In this time a number of world firsts were developed and successfully supplied, including the world's first portable electronic card payment terminals.

Corporate overview

The core focus of NovaTeqni is the development and supply of reliable, world class solutions for mainly the enterprise, government and small commercial sectors in the following broad categories:-

- Identity including biometrics focused solutions and Know Your Customer solutions
- Payments and Transactions including biometrics based payments
- Connected Services including biometrics keyless entry and building automation

A key strategy is to incorporate a small range of standard products to be sold into the retail market along with NovaTeqni's special projects in order to eliminate fluctuations in revenues quarter to quarter.

Employees

16 full time staff plus 2 full time contractors as at July 1, 2016

Products and Services

NovaTeqni develops and supplies a fast growing range of products and solutions in the following sectors:-

Identification based on fingerprint and iris biometrics, with additional functionality around card based identification and security. The main application areas are Know Your Client, elections and member/beneficiary identification.

Payments and Transactions which incorporates identification and biometrics, although this is a new sector for NovaTeqni, its management has extensive experience in this field. The USA has mandated the switch to chip and PIN technology. Merchants without this technology will have the liability transferred to them. All merchants will need to purchase new payment terminals to avoid the liability shift and NovaTeqni is developing a payment terminal to take advantage of the re-terminalization of all merchants.



Connected Services which incorporates security for access control, as well as building and home automation based on Z-Wave and other Internet of Things protocols.

Some specific products include:-

- KYC300 biometrics Know your Customer device
- KYC1000 cloud based biometrics enabled Know your Customer system
- Nova ID250 mobile biometrics terminal
- DG ZB Z-Wave based biometrics door access console
- NovaACCESS ZB10 Z-Wave based access control console
- ID800 Windows based mobile biometrics computer
- EVV200 biometrics Elections Electronic Voter Validation device
- Nova 845 Solar Power Pack
- Nova Z-Wave IrrigationPRO
- Nova NQT100 wall mounted 7" smart console
- NovaBUTLER Z-Wave console
- TeqniLIGHT



NovaTeqni is in the process of completing a number of new projects and products targeted for the North American market. These products will be released over the next 6 months.

Distinctions

- Provided voter registration solutions to the United Nations for two election cycles in Afghanistan
- Provided biometrics voter registration solutions to Mozambique, Lesotho, Sao Tome, and other voter registration solutions to Tanzania and Liberia with many millions of citizens being registered
- Provided over 4,400 biometrics enabled Know your Customer solutions to MTN
- Provided nearly 2,000 biometrics beneficiary identification devices for a National Health Scheme
- Provided more than 6,000 advanced touch screen in-home electricity management consoles to one of the world's largest telco's
- KYC1000 biometrics based comprehensive Farmers Management System for Malawi

NovaTeqni's management has been responsible for many world leading products over a period of nearly 20 years.

Key Highlights

- NovaTeqni operates in 3 large market segments
- Proven track record
- Sales
- Experienced management
- No debt
- Transitioning from a special projects based company to a more balanced special projects and retail/wholesale product company